



ZAGREB
AIRPORT

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Međunarodna zračna luka Zagreb d.o.o. (MZLZ) and the Republic of Croatia concluded the Amendments no. 2 of the Concession Agreement for the construction and management of Zagreb Airport dated 02 December 2013 (hereinafter referred to as: "Concession Agreement") and MZLZ in accordance with the Concession Agreement became the concessionaire and acquired exclusive management rights for 30 years at Zagreb airport now Franjo Tuđman Airport, including the further development of the Franjo Tuđman Airport. Based on the aforementioned, MZLZ to examine the interest of potential investors, publishes the following:

INVITATION FOR EXPRESSION OF INTEREST

for

Lease of Land at Franjo Tuđman Airport for Hangar MRO Services,
(hereinafter: "Invitation")

SUBJECT OF THIS INVITATION

The subject of this Invitation is the expression of interest of potential investors by submitting a letter of intention for possible cooperation for the purpose of developing/constructing a hangar and paint shop (hereinafter: "MRO Services Project" or shorter "Project") at Franjo Tuđman Airport ("ZAG").

The objective of this Invitation is to provide information on the Project, provide a brief overview of information on the intended tender and examine the interest of potential investors to participate in the development and implementation of the Project. Depending on the interest of potential investors, MZLZ will consider issuing a decision to launch a tender inviting potential investors who have submitted letters of intent to submit binding offers in accordance with requirements of the intended tender for the purpose of the Project.

PROJECT DETAILS

The cooperation will be based on the long term agreement that will be concluded between the parties which will regulate the usage of the land and development/construction of hangar and paint shop.

For the purpose of the development of the Project the intended location is the land that is located on the airside area nearby the General Aviation Terminal (GAT) with an approximate size of 19.800 sqm, as indicated in the attached drawing (Attachment 1).

The constructions required includes a hangar(s) of size 4.050 sqm and a paint shop of size 900 sqm, with the interested party bearing all associated design and construction costs (including connection to the runway system) as well as obtaining all necessary permits and approvals from the competent authorities and subsequently maintaining and operating the hangar and paint shop and provision of MRO Services.

FINANCIAL TERMS

During construction/development of the Project, interested party shall pay the fee in the amount of EUR 4.40, while during services provision Phase the rent fee will amount to € 7.00 on which MZLZ will grant 50% discount due to the investment will done by the interested party.

All prices shall be subject to indexation based on the Monetary Union Index of Consumer Prices (as defined in Council Regulation (EC) No. 2494/95) on annual basis.

EXPERIENCE REQUIREMENT

The interested parties must possess an experience in managing hangars and aircraft painting facilities.

SUBMISSION INSTRUCTIONS

Each interested parties can express their interest by submitting a letter of intent which must be submitted at the address specified in this Invitation. Please state in your letter of intent all information and data you deem is necessary to present the project. Preferably, please attach to your letter of intent brochures, catalogues and similar in relation to your company.

The Letter of intent with the expression of interest should be provided in writing and must include the name of the interested party and has to be signed by the responsible person of the interested party. The Letter of intent with the expression of interest, must be submitted in Croatian or English language.

The interested parties are invited to submit their letters of intent with the expression of interest, in written form, from the date of publication of this Invitation and latest until **19 July 2024 until 10:00 am**, in a sealed envelope, by post or directly to the following address:

Međunarodna zračna luka Zagreb d.d., Rudolfa Fizira 1, 10 410 Velika Gorica, Attn Mr. Hrvoje Bradica, with a clear indication of the subject: Invitation "Lease of land", with the notification „ne otvarati“ (do not open).

The submission of Letter of intent with all enclosures in written form on the address as specified above must be accompanied with the enclosed USB stick containing electronic copy (in pdf) letter of intention and all enclosures.

INITIATION OF THE TENDER AND DISCLAIMER

After MZLZ collects letters of intent and based on the expressed interest, MZLZ will decide on initiating or not initiating of the tender for conclusion of a contract for the provision of Services at ZAG.

The publication of this Invitation or the receipt of any expression of interest does not entail the obligation of the MZLZ to initiate the tender and/or conclude any agreement with any interested party, nor can it give grounds for any party's claim or right to request any performance of the MZLZ, on any grounds.

The interested parties are not entitled to reimbursement of any expenses relating to draft and submission of letter of intention with the expression of interest and shall have no right to claim any damages whatsoever from MZLZ based on their participation in this Invitation.

PERSONAL DATA

All data received will be processed in accordance with legal provisions to ensure the protection of the rights and privacy of interested parties. The data will be processed exclusively for the purpose of determining whether the interested parties who submitted the letter of intention with an expression of interest meet the above specified conditions. The data collected pursuant to this Invitation will be stored only until MZLZ reaches the decision whether to initiate tender i.e. until the end of the tender, if initiated, for interested parties who will submit binding offer based on the tender.

1. Attachment: Location drawing

Attachment
Location drawing (marked in green)

